

2014

# DO I NEED TO HIRE A PROFESSIONAL TO HELP RESOLVE MY PROBLEMS?

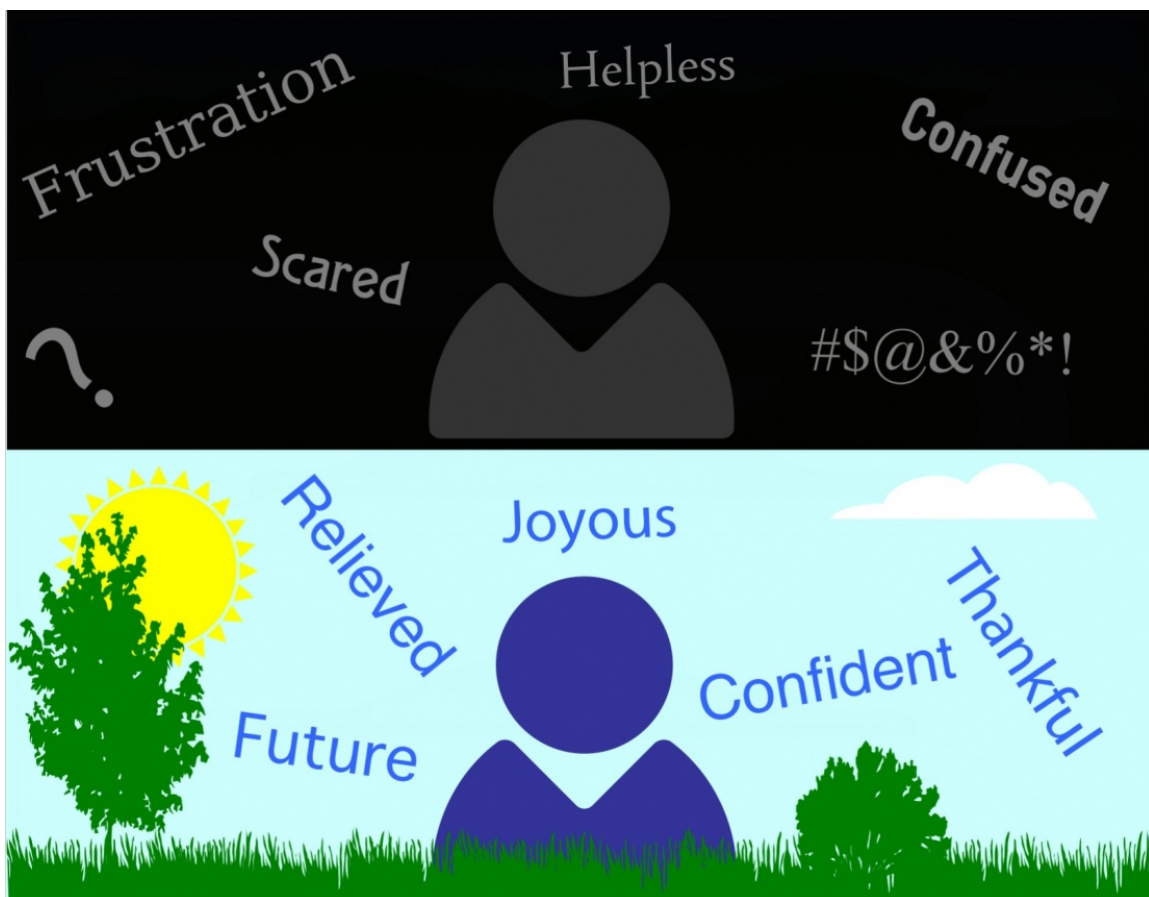


**ALG**  
TAX SOLUTIONS

# DO I NEED TO HIRE A PROFESSIONAL TO HELP RESOLVE MY IRS PROBLEMS?

Not all taxpayer's need to hire a [CPA, Tax Attorney, or EA](#). Taxpayer's with IRS tax problems may unsuspectingly hire a CPA or EA when it's not necessary. On the other hand, there are numerous situations when hiring a tax pro is the smartest thing you could ever do.

Generally, if you owe \$10,000 or less, have all your income tax returns filed, and are able to pay the amount due in 36 months or less you do not need a tax pro. You are essentially guaranteed a monthly installment agreement (payment plan) with the IRS which you can do yourself. [Click here](#) to read more about Type 1 guaranteed installment agreement.



# Top 4 reasons why hiring a CPA or EA is the smart thing to do if you owe more than \$10,000 to the IRS

1. Contrary to popular belief, you DO have rights as a taxpayer. One of those rights is the right to representation. You have the right to hire a tax pro to represent you in your place. [This is your RIGHT!](#) The IRS must allow you this right.

If an IRS Agent calls or “visits” you, did you know you are under no obligation to answer any of the IRS Agent’s questions? You politely respond by asking for IRS Agent’s contact information. You inform the IRS Agent that you are in the process of hiring a professional to represent you and your representative will contact them directly. The IRS Agent will then provide you a Summary of Taxpayer Contact and leave your premises. Finally, the IRS Agent will discuss all matters with your hired tax pro.

A CPA or EA that deals with IRS problems for a living knows the “ins” and “outs” of dealing with the IRS. The tax pro knows how to navigate the IRS maze so that your rights are protected as well as getting you the best possible settlement. Generally, our clients never meet or speak with the IRS once we’re on the scene!

2. You owe between \$10,000 and \$200,000+. The IRS has many NEW flexible programs available to you such as [Offer in Compromise](#), [Partial Pay Installment Agreements](#), [Payment Plans](#), [Penalty Reduction](#), and [Currently Not Collectible Status](#) to name a few. Each carries with it its own unique process, procedures and qualifications.

Having an experienced Tax Pro in your corner ensures you are taking advantage of the best options available to you. Trust us; you do not have the worst case we have ever seen.

3. You have not filed tax returns for several years. On average, our clients have more than 3 years of [unfiled tax returns](#).

Not filing legally required tax returns when due is considered a federal misdemeanor which carries with it a \$10,000 fine and potential jail time. Generally the IRS won’t throw you in jail unless the taxpayer is deemed to owe a lot of money and is uncooperative about getting the returns filed. Hiring a professional to represent you is the smartest move you can make here!

4. Your tax returns are being or about to be [audited](#). IRS Agents are taught modern police interrogation techniques. There is a motive for every question asked. Even the most seemingly innocent question may lead your audit in the wrong direction. How you answer these questions will dictate the fate of your case. Having a tax pro represent you in these meetings WITHOUT you is the best course of action we can recommend. Half of the referrals to the IRS's criminal investigation division (CID) come from that "nice" IRS guy or IRS gal sitting across from you in a tax audit.

One last thing....ask yourself this question: Would you go to court without a lawyer? If you answered "yes" hopefully you know the law inside and out concerning your case. However, if representing yourself doesn't seem like a good idea then it's best to hire an attorney who is well versed in the subject matter. Well, it's the same thing with the IRS. Hiring a CPA or EA that knows how to negotiate and deal with the IRS may be the best decision you've ever made!



**Copyright 2014 © ALG Tax Solutions. All rights reserved.**

These materials contain proprietary content and must not be disclosed or distributed without written permission. No portion of these materials may be shared or reproduced in any manner under any circumstances whatsoever without advance written permission.

**For permissions request contact:**

ALG Tax Solutions, 915 N. Michigan Ave, Howell, MI 48823 | Phone: 517-714-4965 Fax: 517-376-3735

**IRS Circular 230 Disclosure**

To the extent this writing contains advice on a federal tax issue, the advice is not intended to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code, or (ii) promoting, marketing, or recommending to another party any transaction or matter addressed in this communication.